

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$ .30	100	LT	LT
PERIOD	: 709-00	OFF	\$ .30	\$ .30	100
			OFF	OFF	\$ .30
					OFF
	ALLOCATION:	231	194	266	202
ACCOUNTS	AVAILABLE :	0	0	0	0

0050000 AKEL WHOLESALE GRO.,	✓			
0263000 AUER & COMPANY, INC.	✓ 4	4	4	4
0774000 W. E. BROWN & CO., I				
0949310 MID-VALLEY CANDY COM	✓ 2	2	2	2
1628000 NORMAN J. DRESSLER	( 23	20	26	21 ) ?
1779680 DAYS WHOLESALE	✓ 2	2	2	2
2363700 GRAYS WHOLESALE, INC	✓ 2	2	2	2
2785800 HERKIMER WHOL. CO.,	✓ 18	18	18	18
3324000 KEYCO DISTRIBUTORS,				
3325200 KEYSTONE TOBACCO CO.	✓ 2	2	2	2

13XX  
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Quit Retrn

DOWN

Main

51845 5805

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$ .30	100	LT	LT
PERIOD	: 709-00	OFF	\$ .30	\$ .30	100
			OFF	OFF	\$ .30
				OFF	
	ALLOCATION:	231	194	266	202
ACCOUNTS	AVAILABLE :	0	0	0	0

3328800 KEY STORES CO., INC.

3361000 KINNEY DRUGS, INC.

3471600 GORDON T. KUNTZ & SO

3758780 MCLANE NORTHEAST COR

4258000 MILLER AUTOMATIC

4426800 MOUNTAIN CANDY & CIG

4470000 MUTUAL WHOLESALE SER

4686000 NORMANS WHOL. GRO. C

4688000 NORTH COUNTRY CANDY

4693400 NORBETH CORPORATION

(	156	123	188	129)
✓	10	9	10	10
✓	2	2	2	2
✓	2	2	2	2

) 7XX  
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C. fair

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Main

156	123	188	129
- 58	- 42	- 74	- 45
<u>- 58</u>	<u>- 42</u>	<u>- 74</u>	<u>- 45</u>
<u>40</u>	<u>39</u>	<u>40</u>	<u>40</u>

20/08 Sept/Oct - C. fair

51845 5806

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A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$ .30	100	LT	LT
PERIOD	: 709-00	OFF	\$ .30	\$ .30	100
			OFF	OFF	\$ .30
					OFF
	ALLOCATION:	231	194	266	202
ACCOUNTS	AVAILABLE :	0	0	0	0

4820000 P & C FOOD MARKETS,

4927730 FAY'S DRUG COMPANY,

5332880 JONES MCINTOSH TOBAC

✓

10

10

10

10

5436300 RITE-AID ROME DIST.

5703000 SCHEIDELMAN, INC.

6305700 PHILIP H. TARBELL

6799950 SONBYRNE SALES, INC.

6881250 ONEIDA WHOLESALE

7614060 KLEIN CANDY COMPANY

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$ .30	100	LT	LT
PERIOD	: 709-00	OFF	\$ .30	\$ .30	100
			OFF	OFF	\$ .30
					OFF

	ALLOCATION:	38	37	38	37	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

1606000	DONOHUE CANDY & TOB.	✓2	2	2	2
1940400	FINKLE DISTRIBUTORS,	✓12	12	12	12
2032900	HARRY FOURTUNIS, INC				
2308000	THE GOLUB CORPORATIO				
3152880	DOWLINGS, INC.	✓2	2	2	2
3357100	KINGSTON CANDY & TOB	✓4	4	4	4
3561500	LAVIN CANDY CO., INC	✓2	2	2	2
4315200	MOHAWK CANDY & TOB.				
4416430	STEWART'S MARKETING				
5099770	HARRY FOURTUNIS, INC	✓8	7	8	7

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Main

51845 5808

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:23 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$ .30	100	LT	LT
PERIOD	: 709-00	OFF	\$ .30	\$ .30	100
			OFF	OFF	\$ .30
					OFF
	ALLOCATION:	38	37	38	37
ACCOUNTS	AVAILABLE :	0	0	0	0

5941180 COSTCO WHOLESALES CL  
6118000 STANDARD-ROSENBAUM,  
6198220 WUSTEFELD CANDY CO.,  
6475100 TRADING PORT, INC.  
9671960 THE GRAND UNION COMP

✓ 6 6 6 6  
✓ 2 2 2 2

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51845 5809

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:23 AM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$.30	100	LT	LT
PERIOD	: 709-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
				OFF	
	ALLOCATION:	34	34	34	34
ACCOUNTS	AVAILABLE :	0	0	0	0

0000700	A-ONE AMUSEMENT CO.,
0260400	MILHEM ATTEA & BROS.
0448800	A. D. BEDELL CO.
0811200	BUFFALO TOBACCO PROD
0859400	BUTTON BROTHERS, INC
0880800	J. A. CALDERON CO.,
1249200	FRANK COLUCCI, INC.
1298500	COOK WHOL. OF MEDINA
1541800	DERIGO SALES, INC.
1800000	ELMIRA TOBACCO CO.,

✓2	2	2	2
✓4	4	4	4
✓6	6	6	6
✓2	2	2	2

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51845 5810

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:23 AM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$ .30	100	LT	LT
PERIOD	: 709-00	OFF	\$ .30	\$ .30	100
			OFF	OFF	\$ .30
					OFF

	ALLOCATION:	34	34	34	34	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

1863500 F & T DISTRIBUTING C	✓ 2	2	2	2
3178800 R.L.JONES & SONS, IN	✓ 2	2	2	2
3314400 JACOB KERN & SONS, I	✓ ( 7	7	7	7 ) 3
4366600 E. P. KIRST & SONS,				
4520910 SCRIVNER OF NEW YORK				
4765200 OLEAN WHOLESALE GROC				
5314670 EMPIRE SMOKES INC.				
5521200 I. ROTHSCHILD, INC.				
5864400 SHOSHO BROTHERS, INC	✓ 9	9	9	9
6499200 TRIPIFOODS, INC.				

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51845 5811

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:24 AM

NEXT-FN :

SALES LEVEL: 1638 NASHUA NH DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$ .30	100	LT	LT
PERIOD	: 709-00	OFF	\$ .30	\$ .30	100
			OFF	OFF	\$ .30
					OFF
	ALLOCATION:	2	2	2	2
ACCOUNTS	AVAILABLE :	0	0	0	0

0238800 ASSOCIATED GROCERS O  
0868700 C&S WHOLESALE GROCER  
0918000 CAPITAL CANDY CO., I  
2046000 SAM FRANK, INC.  
2110500 J. GALANES & SONS, I  
2515200 N. G. GURNSEY CO., I  
2812000 HIBBERT & MCGEE, INC  
3966400 MANCHESTER TOBACCO,  
4627200 NEW HAMPSHIRE TOBACC  
4643930 COSTCO WHOLESALE #30

✓ 2 2 2 2

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